—Sundaram—

Select Top 100 Series VI

(A close ended equity scheme that will invest in eligible securities as per Rajiy Gandhi Equity Savings Scheme, 2012)

NFO Opens: February 03, 2017

Fund Manager: Rahul Baijal

NFO Closes: February 27, 2017 **Benchmark: Nifty 100**

Investment Objective: To generate capital appreciation from a portfolio that is substantially constituted of equity securities specified as eligible securities for Rajiv Gandhi Equity Savings Scheme, 2012. The Scheme may also invest a certain portion

of its corpus in cash & cash equivalent and money market instruments from time to time. India is moving to a virtuous economic cycle **Vicious Virtuous** Higher Lower Inflation Inflation Better Lower Supply Higher Supply Response interest interest rate Constraints rates No further Depressed Higher Higher Investment Demand Investment **Demand** Lower Capacity Utilisation Better Capacity Utilisation Quality companies are poised to benefit conomic Higher Better Margins **Operating** Recovery Revenues Higher Overall Profits The potential from Growth+Valuations Lower Interest Lower Lower Interest Financial Inflation Rate Rates Leverage How do such companies benefit from an upcycle? Better RoE (PAT/Equity) Drivers of better RoE **Improved Net Profit Margin** Higher demand leading to higher selling prices (NPM) (PAT/Sales)



Higher Asset Turnover(Sales/ Assets)

X **Effective Financial Leverage**

(Assets/Equity)

improving Operating Leverage (ATO)

(WACC) from effective Financial Leverage (DER)

Higher demand leads to higher sales on existing fixed asset base thus

Lower interest cost due to optimal Weighted Average Cost of Capital

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Investment Process - Portfolio centered around Quality

Universe: NSE100, BSE100 + Navratna + Mini-ratna

Quantitative Analysis

- Sales CAGR > 12%
- Low Leverage < 1.0x
- Consistently RoE > WACC
- Expanding RoE

Fundamental analysis and Stock Selection

- Ranked based on RoE expansion
- From above, stocks selected based on fundamental attributes

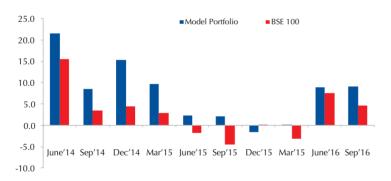
Portfolio Construct & Review

- 35-45 stock portfolio
- Large cap 60-100% &Midcap 0-40%
- Screeners repeated every quarter and reviewed

Note: Period of revenue growth, DER & ROE is preceding 3 years

Quarterly Returns: Model Portfolio Vs BSE100

Quarter ending	Jun-14	Sep-14	Dec-14	Mar-15	Jun-15	Sep-15	Dec-15	Mar-16	Jun-16	Sep-16
Model Portfolio (%)	21.5	8.5	15.2	9.7	2.4	2.2	-1.5	0.0	8.8	9.1
BSE100 Index (%)	15.4	3.5	4.4	2.8	-1.7	-4.6	0.2	-3.2	7.6	4.5
Outperformance (%)	6.1	5.0	10.8	6.8	4.1	6.8	-1.8	3.2	1.2	4.6

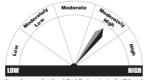


Quarterly review of portfolio based on TTM financials

This product is suitable for investors who are seeking*

- · Long term capital growth.
- Investment in equity/equityrelated instruments of companies specified as eligible securities under RGESS.

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.



estors understand that their principal will b Moderately High Risk

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